AGENDA

DES MOINES CITY COUNCIL
STUDY SESSION
City Council Chambers
21630 11th Avenue S, Des Moines, Washington

November 7, 2019 – 7:00 p.m.

CALL TO ORDER

PLEDGE OF ALLEGIANCE

ROLL CALL

COMMENTS FROM THE PUBLIC – 20 minutes
Please Note: *Comments from the public must be limited to the items of business on the Study Session Agenda per Council Rule 10.* Please sign in prior to the meeting and limit your comments to three (3) minutes.

DISCUSSION ITEMS

	Item 1:	EMERGING ISSUES
	Item 2:	LIFE SAVING AWARDS
	Item 3:	FINANCE UPDATE
Page 3	Item 4:	ARTS COMMISSION APPOINTMENT Motion is to confirm the Mayoral appointment of Jim Fullwiler to a 3 year term on the City of Des Moines Arts Commission effective immediately and expiring on December 31, 2022 and the reappointment of Nicholas Fannin to a 3 year term on the City of Des Moines Arts Commission effective January 1, 2020 and expiring on December 31, 2022.

EXECUTIVE SESSION

NEXT MEETING DATE
November 14, 2019 City Council Regular Meeting

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AGENDA ITEM

BUSINESS OF THE CITY COUNCIL
City of Des Moines, WA

SUBJECT: Arts Commission Appointment

ATTACHMENTS:
1. Application

FOR AGENDA OF: November 7, 2019

DEPT. OF ORIGIN: Parks, Recreation & Senior Services

DATE SUBMITTED: October 31, 2019

CLEARANCES:
- [ ] Community Development
- [ ] Marina
- [X] Parks, Recreation & Senior Services SMC
- [ ] Public Works

CHIEF OPERATIONS OFFICER:_________
- [ ] Legal
- [ ] Finance
- [ ] Courts
- [ ] Police

APPROVED BY CITY MANAGER
FOR SUBMITTAL: _________

The purpose of this agenda item is to recommend City Council approval of an appointment and a reappointment to the City of Des Moines Arts Commission.

Suggested Motion

Motion: "I move to confirm the Mayoral appointment of Jim Fullwiler to a 3 year term on the City of Des Moines Arts Commission effective immediately and expiring on December 31, 2022 and the reappointment of Nicholas Fannin to a 3 year term on the City of Des Moines Arts Commission effective January 1, 2020 and expiring on December 31, 2022."

Background
The City Council adopted Ordinance No. 1393 establishing the Des Moines Arts Commission in November 30, 2006. The nine Arts Commission positions were appointed in February 2007. The terms were staggered so that six positions are retained each year and three positions expire each year on December 31.

The Arts Commission was created to:

(1) Represent the interest of the city in matters of the arts, to be a spokes group for the arts in the city and to keep the city council informed on all such related matters.
(2) Evaluate, prioritize, and make recommendations on funding for cultural arts needs within the city.
(3) Review and recommend works of art for the city, especially works to be acquired through appropriations set aside from municipal construction projects. Local artists will be encouraged and given equal consideration for these projects.
(4) Inform, assist, sponsor or coordinate with arts organizations, artists, or others interested in the cultural advancement of the community.
(5) Encourage and aid programs for the cultural enrichment of the citizens of Des Moines and encourage more public visibility of the arts.
(6) Develop cooperation with schools, local, regional, state and national arts organizations.
(7) Obtain private, local, regional, state or federal funds to promote arts projects within the Des Moines community.

Discussion
This agenda seeks confirmation of the Mayoral appointment of Des Moines resident Jim Fullwiler to the Des Moines Arts Commission effective immediately and expiring on December 31, 2022 and the reappointment of current Arts Commission member, Nicholas Fannin, who's current term expires on December 31, 2019 to an additional 3 year term, effective January 1, 2020 and expiring on December 31, 2022.

Alternatives
None provided.

Financial Impact
No financial impact.

Recommendation/Concurrence
Staff supports the appointment of Jim Fullwiler and the reappointment of Nicholas Fannin to the Des Moines Arts Commission.

Attachment #1

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CITY OF DES MOINES
CITY CLERK

Nicholas Fannin
22320 10th Ave. S.
Des Moines, WA 98198
September 8, 2019

Ms. Wilkins
City of Des Moines
21630 11th Ave. S., Suite A
Des Moines, WA 98198

Dear Ms. Wilkins:

This letter is to acknowledge the end of my term as a member of the Des Moines Arts Commission is nearly at its end. **I would be honored to continue as an Arts Commissioner for the subsequent term.** I have enjoyed participating in events that bring our community together and look forward to continuing our team's work.

As California governor Gavin Newsom has expressed: "The arts give us our identity as a community; they also draw new people, fresh visions, and renewable economic opportunity to our community." We live in a diverse community, and this commission is focused on finding ways to celebrate our differences, engage our community, and find common ground.

Sincerely,

Nicholas K. Fannin

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CITY OF DES MOINES
CITY CLERK

Jim Fullwiler

C) 425.501.1570 W) 206.650.9510 E) jwiggsplitter@yahoo.com 21825 13th Ave S Des Moines

Profile

I am a husband of an amazing woman, Joline for 12 years. We have two amazing children Avianna (8yrs) and Jax (7yrs). We enjoy entertaining our family and friends, outdoors. I also enjoy coaching soccer, baseball, basketball and football.

Experience

VECA ELECTRIC – 2017 - PRESENT

I was hired back to VECA Electric as a General Foreman. My duties are to manage the job through my on site foreman in the field.

BRIDGE ELECTRIC INC – 2015 - 2017

I brought my team over to Bridge Electric in Aug. 2015. We merged forces and grew an abundant company in the two full years I was there. I was then forced to sell due to a neck injury that prohibited me to self perform in the field.

ALKI ELECTRIC – 2013 - 2015

I opened my first electrical shop Aug. 2013. We enjoyed a lot of success and grew to a small 6 man shop. After 2 years I decided to merge with Bridge Electric and grow further.

VECA ELECTRIC – 2005 - 2013

This was the company where I grew from an apprentice to a foreman roll upon instantly becoming a journeyman wireman. I was lucky enough to be working side by side with some very bight and talented teachers that matured me in our electrical trade.

Education

MPHS – Diploma 1994

NWJATC - Grad. 1998 - 2003

Skills

My passion is empowering those around me for success. I am a true leader that loves to assist or forge a path. I am a people person who believes strongly in building life long relationships.

References

Yoon McBride - 206.326.0402

Nick Fannin - 206.949.5647

Chris Clevish - 206.335.2574

Jeff Irons - 206.304.9914

Otto Visvader - 206.679. 1875

David Blair - 206.351.6548

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CITY OF DES MOINES

Sails With Pride

CITY COUNCIL STUDY SESSION

Speaker Sign-Up Sheet

November 7, 2019

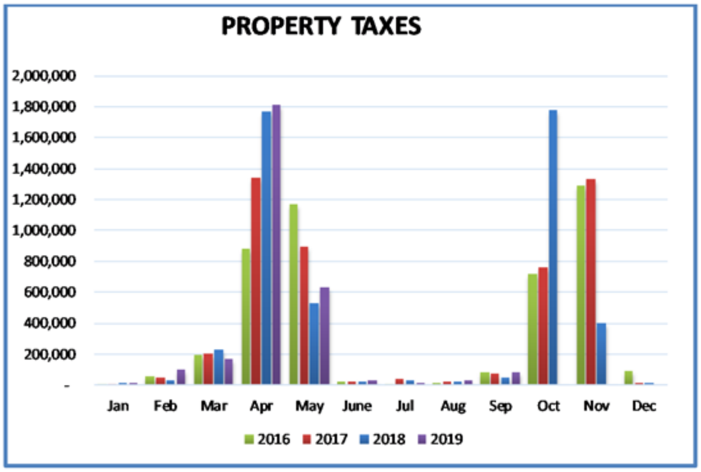
NAME (PLEASE PRINT)	ADDRESS	TOPIC	PHONE/E-MAIL ADDRESS

MAJOR REVENUE TRENDS

(CASH BASIS)

This financial report provides a summary budget vs. actual comparisons of revenues and expenditures as of September 30, 2019. This financial report is a snapshot of fund activity prior to the generation of and formal audit of the financial statements.

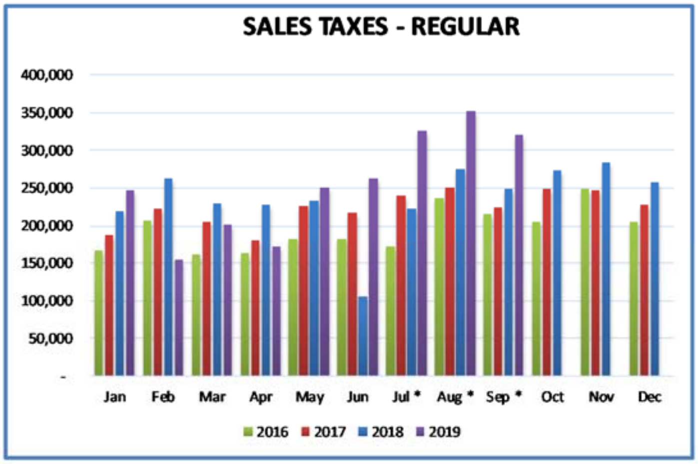
2019 YTD Compared to 2018 YTD:				179,294	6.6%
	2019	**2018**	**2017**	**2016**	**PY YTD**
Jan	13,860	16,419	10,191	9,718	0.3%
Feb	104,282	36,447	52,372	62,078	1.1%
Mar	167,779	232,292	207,664	192,691	5.8%
Apr	1,810,494	1,766,445	1,341,941	884,255	41.7%
May	630,874	530,338	892,976	1,172,679	52.5%
June	33,867	24,549	22,136	24,323	53.0%
Jul	18,767	32,153	45,386	8,130	53.7%
Aug	33,071	27,125	22,470	19,914	54.2%
Sep	82,238	50,170	78,305	87,561	55.2%
Oct	-	1,781,413	757,497	721,023	91.4%
Nov	-	404,598	1,334,765	1,292,382	99.7%
Dec	-	16,001	20,037	92,696	100.0%
Totals	**2,895,232**	**4,917,950**	**4,785,740**	**4,567,450**	
2019 YTD Compared to Budget:				5,111,000	56.6%



Property Taxes represent the largest source of revenue for the General Fund. Year-to-date the City has received $2,895,232 or 56.6% of taxes levied.

2019 YTD Compared to 2018 YTD:				260,383	12.8%
	2019	**2018**	**2017**	**2016**	**PY YTD**
Jan	246,986	219,835	188,813	166,482	7.7%
Feb	154,730	263,849	222,214	207,580	17.0%
Mar	202,822	230,669	206,184	162,512	25.1%
Apr	171,750	228,365	180,327	162,783	33.1%
May	250,525	234,241	225,772	183,308	41.4%
Jun	262,694	105,465	218,517	182,542	45.1%
Jul *	326,926	222,961	240,702	172,341	52.9%
Aug *	352,783	274,972	251,535	236,926	62.6%
Sep *	320,554	249,032	225,110	216,225	71.3%
Oct	-	274,171	248,661	205,441	80.9%
Nov	-	283,547	248,226	248,392	90.9%
Dec	-	258,734	228,030	206,295	100.0%
Totals	**2,289,772**	**2,845,841**	**2,684,092**	**2,350,827**	
2019 YTD Compared to Budget:				2,862,000	80.0%

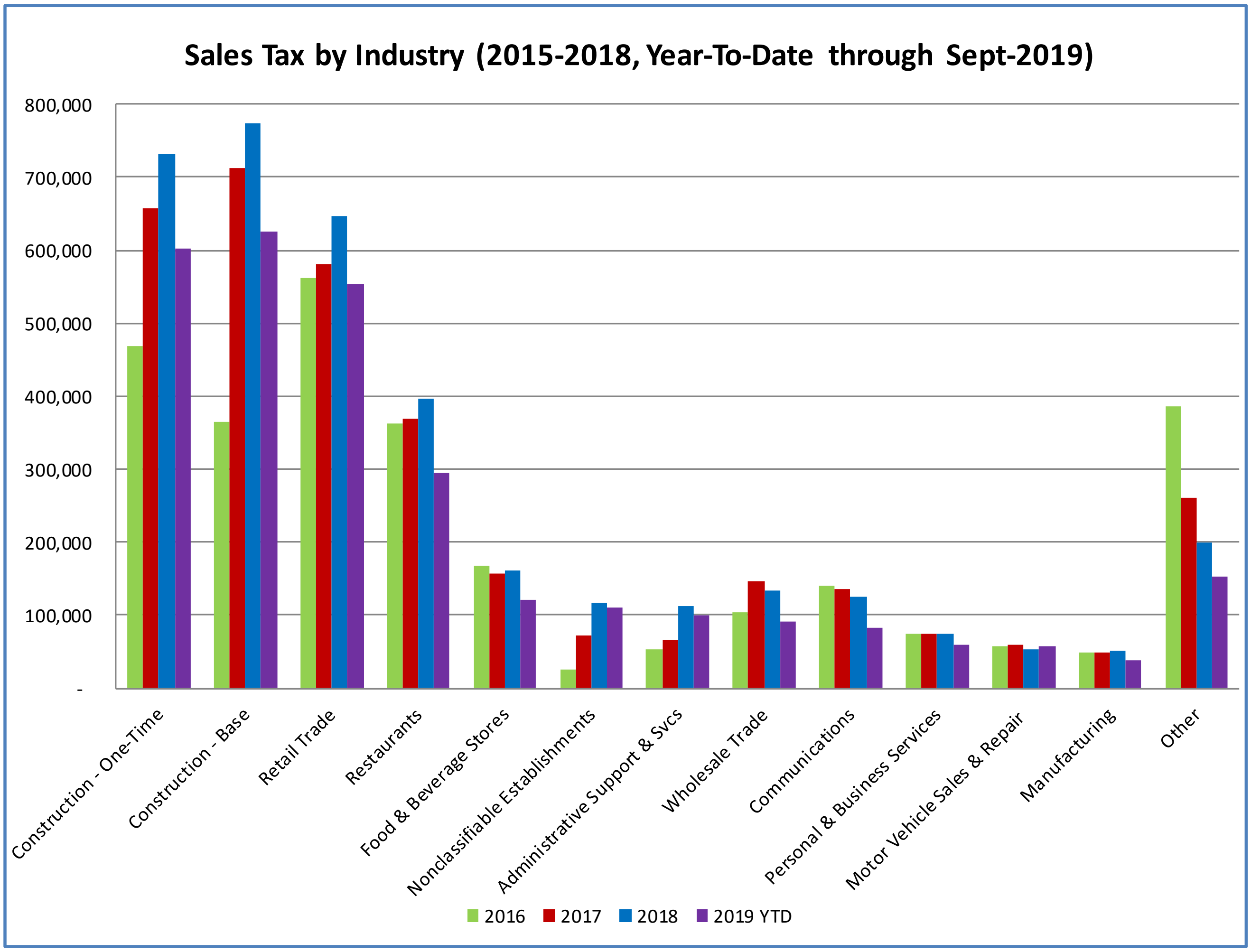
One-time sales tax not recorded for Jul, Aug & Sep



Sales tax-regular budgeted for 2019 is 27% of the General Fund revenue budget. The amount received to date is 12.8% higher than the amount received in 2018. Sales tax-regular is currently projected to exceed both the current year budget and the amount received in the previous year.

	YTD	Fiscal Year		
Industry (Category)	**2019 YTD**	**2018**	**2017**	**2016**
Construction - One-Time	602,684	731,105	657,386	468,080
Construction - Base	624,988	773,445	713,638	365,726
Retail Trade	553,936	647,489	581,065	561,544
Restaurants	295,893	395,916	368,997	362,289
Food & Beverage Stores	121,539	162,298	156,416	168,681
Nonclassifiable Establishments	111,119	115,902	72,112	24,723
Administrative Support & Svcs	100,752	112,638	66,631	52,816
Wholesale Trade	90,334	134,124	146,801	104,798
Communications	83,413	124,333	135,193	140,595
Personal & Business Services	59,600	75,305	74,182	74,762
Motor Vehicle Sales & Repair	56,949	54,092	60,209	57,894
Manufacturing	38,752	50,744	48,375	49,899
Other	152,492	199,556	260,082	386,847
TOTAL	2,892,451	3,576,947	3,341,087	2,818,655

Year-to-Date Over/(Under) vs. Prior Year *12.0%*

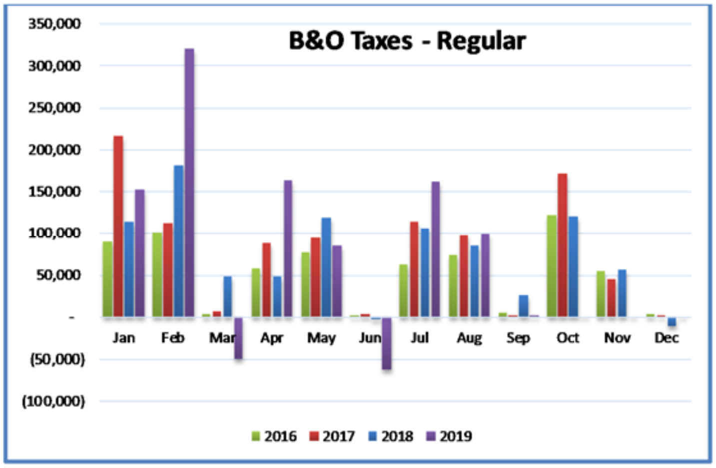


The above amounts reflect both Regular and One-Time sales tax collections.

MAJOR REVENUE TRENDS

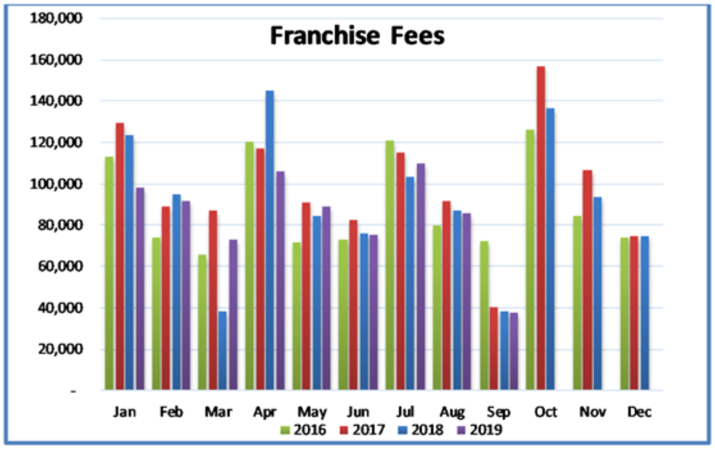
(Cash Basis -Continued)

2019 YTD Compared to 2018 YTD:				146,750	20.2%
	2019	2018	2017	2016	PY YTD
Jan	151,817	114,329	216,324	89,942	12.8%
Feb	320,145	181,623	112,795	101,825	33.2%
Mar	(49,379)	48,000	6,291	3,106	38.6%
Apr	163,580	48,450	89,260	58,292	44.0%
May	84,751	118,467	94,829	78,035	57.3%
Jun	(61,658)	(2,120)	3,205	1,262	57.0%
Jul	162,620	106,022	114,496	63,661	68.9%
Aug	99,602	84,875	97,730	74,863	78.4%
Sep	874	25,957	2,767	5,211	81.4%
Oct	-	120,989	171,216	122,095	94.9%
Nov	-	56,044	44,658	55,292	101.2%
Dec	-	(10,796)	1,400	4,217	100.0%
Totals	**872,353**	**891,840**	**954,972**	**657,801**	
2019 YTD Compared to Budget:				971,250	89.8%



Business and occupation (B&O) taxes are imposed on all business activity occurring within the Des Moines city limits. Revenue received year-to-date is higher than the City's projections.

2019 YTD Compared to 2018 YTD:				(25,090)	-3.2%
	2019	2018	2017	2016	PY YTD
Jan	98,411	123,726	129,401	113,463	11.3%
Feb	91,424	94,879	89,045	73,834	19.9%
Mar	72,505	38,037	87,325	65,347	23.4%
Apr	106,009	145,331	116,973	120,207	36.7%
May	89,027	84,654	91,363	71,583	44.4%
Jun	75,646	75,876	82,575	72,626	51.3%
Jul	109,784	103,551	115,316	121,248	60.8%
Aug	85,899	87,305	91,478	79,804	68.7%
Sep	37,710	38,146	40,214	72,099	72.2%
Oct	-	136,538	156,940	126,141	84.7%
Nov	-	93,389	106,415	84,251	93.2%
Dec	-	74,794	74,885	73,899	100.0%
Totals	**766,415**	**1,096,226**	**1,181,930**	**1,074,502**	
2019 YTD Compared to Budget:				1,140,000	67.2%

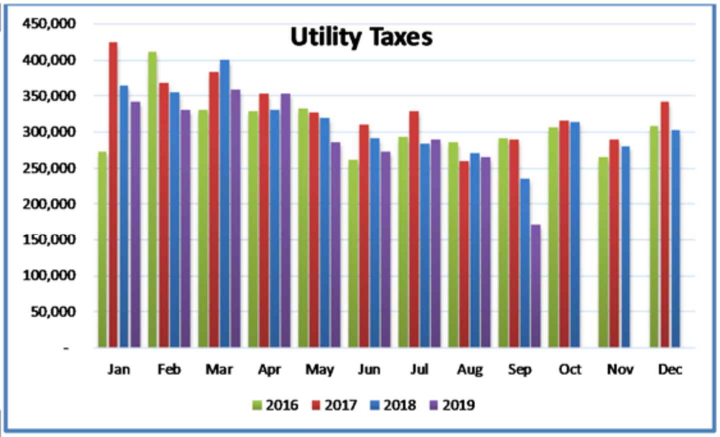


Franchise fees are collected monthly and the year-to-date amount is $766,415 or 67.2% of budget.

MAJOR REVENUE TRENDS

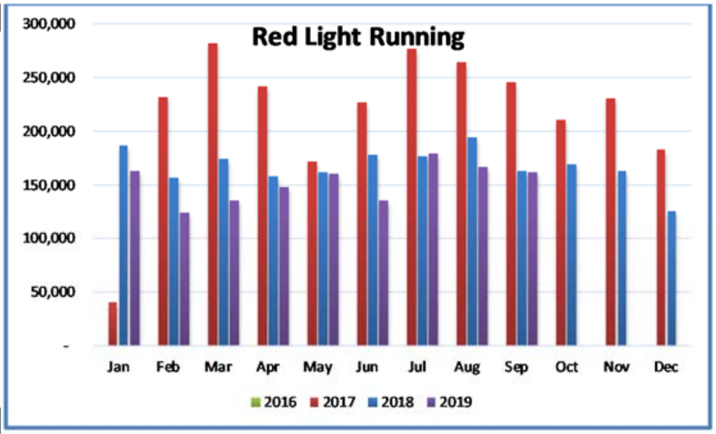
(Cash Basis -Continued)

2019 YTD Compared to 2018 YTD:				(180,466)	-6.3%
	2019	**2018**	**2017**	**2016**	**PY YTD**
Jan	343,389	364,526	424,753	273,337	9.7%
Feb	331,231	356,373	369,100	410,967	19.2%
Mar	359,176	401,190	384,143	332,039	29.9%
Apr	352,907	331,071	354,597	329,815	38.7%
May	286,910	319,357	326,610	333,168	47.2%
Jun	272,764	291,360	311,295	262,684	55.0%
Jul	289,744	283,591	330,214	293,988	62.6%
Aug	266,484	270,950	259,947	286,311	69.8%
Sep	171,729	236,382	289,489	292,324	76.1%
Oct	-	314,663	315,656	306,464	84.5%
Nov	-	279,898	289,793	266,326	91.9%
Dec	-	302,618	342,218	308,003	100.0%
Totals	**2,674,334**	**3,751,979**	**3,997,816**	**3,695,425**	
2019 YTD Compared to Budget:				**3,762,105**	**71.1%**



Utility taxes are the second largest source of General Fund revenue, comprising 35.0% of all tax revenue in the General Fund. Utility taxes are levied on the gross income derived from the sales of electricity, natural gas, solid waste collection, cable television, telephone, and stormwater services provided within city limits and are collected monthly. There is a 6.3% decline from 2018 taxes collected. We anticipated an increase in these revenues based on the development of the business park; as a result, the city has started a utility tax audit in 2019.

2019 YTD Compared to 2018 YTD:				(176,293)	-11.4%
	2019	**2018**	**2017**	**2016**	**PY YTD**
Jan	162,826	**186,912**	41,052		1.6%
Feb	124,681	**157,163**	232,138		10.5%
Mar	135,971	**174,355**	281,581		21.3%
Apr	148,371	**158,143**	242,435		30.5%
May	160,197	**162,501**	172,049		37.1%
Jun	136,007	**178,283**	227,114		45.8%
Jul	179,257	**176,829**	277,288		56.5%
Aug	166,795	**195,111**	264,954		66.6%
Sep	162,479	**163,580**	245,831		76.0%
Oct	-	**169,926**	210,839		84.1%
Nov	-	**162,918**	230,840		93.0%
Dec	-	**126,092**	183,507		100.0%
Totals	**1,376,584**	**2,011,813**	**2,609,628**	**-**	
2019 YTD Compared to Budget:				**2,000,000**	**68.8%**

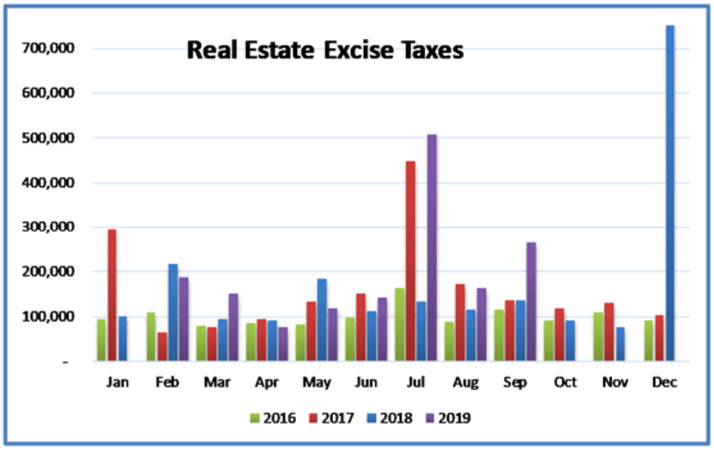


The Red Light Running program has two elements; structural on-going revenue which is $1.5M and one-time revenue $500,000 of the $2.0M budget. Year-to-date collection is 60.7% of budget and is lower than anticipated. The City closely monitors the activity for this program.

MAJOR REVENUE TRENDS
(CASH BASIS - Continued)

CIP FUNDING SOURCES

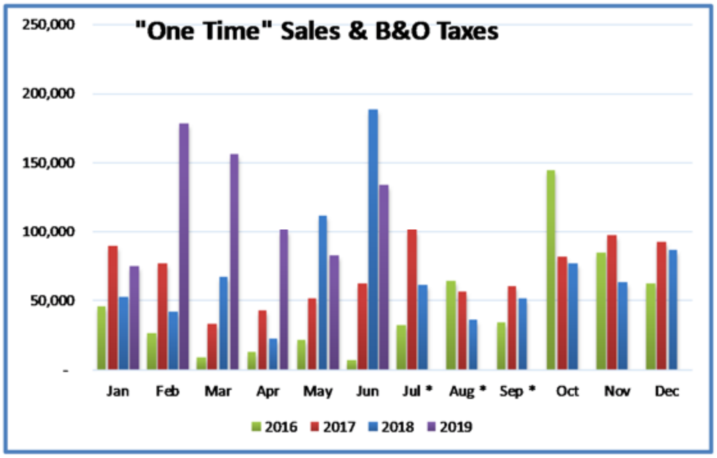
2019 YTD Compared to 2018 YTD:				429,041	36.1%
	2019	2018	2017	2016	PY YTD
Jan	-	100,179	296,469	93,909	4.7%
Feb	186,376	218,634	64,190	109,153	15.1%
Mar	153,182	94,383	78,233	80,623	19.5%
Apr	77,867	92,064	95,642	86,005	23.9%
May	117,781	184,602	132,598	84,072	32.6%
Jun	143,243	111,822	152,999	99,166	37.9%
Jul	507,720	134,460	448,867	163,905	44.3%
Aug	164,873	114,749	173,469	90,084	49.7%
Sep	266,579	137,688	136,573	116,119	56.2%
Oct	-	91,501	118,772	91,603	60.5%
Nov	-	77,299	132,237	109,682	64.2%
Dec	-	758,105	105,037	91,594	100.0%
Totals	**1,617,622**	**2,115,486**	**1,935,085**	**1,215,915**	
2019 YTD Compared to Budget:				1,000,000	161.8%



The City collected $1,617,622 in Real Estate Excise Tax (REET) revenue year-to-date and the amount is higher than the amount anticipated. Collections to-date exceed prior year by 36.1%

2019 YTD Compared to 2018 YTD:				92,050	114.4%
	2019	2018	2017	2016	PY YTD
Jan	75,168	53,243	89,266	46,556	6.2%
Feb	178,570	42,028	76,783	27,195	11.0%
Mar	156,887	67,676	33,370	9,428	18.9%
Apr	101,124	22,899	42,775	13,465	21.5%
May	83,344	112,228	52,185	22,165	34.5%
Jun	134,436	188,990	62,293	7,770	56.4%
Jul *	-	61,955	101,589	32,666	63.5%
Aug *	-	36,798	56,915	64,376	67.8%
Sep *	-	51,661	60,445	34,407	73.8%
Oct	-	76,662	82,400	144,643	82.6%
Nov	-	63,324	97,018	84,923	89.9%
Dec	-	86,876	92,746	62,874	100.0%
Totals	**729,528**	**864,339**	**847,785**	**550,468**	
2019 YTD Compared to Budget:				500,000	145.9%

** One-time sales tax not recorded for Jul, Aug & Sep*



All "one-time" sales and B&O tax revenues are designated for capital improvements.

GENERAL FUND 001

	2019 ADOPTED BUDGET ANNUAL 12 MONTHS			2019 Year to Date ACTUAL SEPTEMBER					
	REVENUES	EXPENDITURES	NET	REVENUES	%**	EXPENDITURES	%**	NET	
BEGINNING FUND BALANCE			**4,946,525**					**5,743,219**	
Unrestricted Revenues									
Unrestricted Taxes	13,046,355		13,046,355	8,902,593	68%				
One Time Sales/B&O Taxes	500,000		500,000	729,528	146%				
Unrestricted Franchise Fees	1,140,000		1,140,000	799,706	70%				
Business Licenses	271,000		271,000	8,005	3%				
State/City Assistance	100,000		100,000	84,032	84%				
Miscellaneous	105,200		105,200	101,364	96%				
Transfer In	-		-	-	-				
Total Unrestricted Revenues	15,162,555		15,162,555	10,625,227	70%			10,625,227	70%
Policy & Support Services									
Support Services Chargebacks	2,681,667	-	2,681,667	1,919,416	72%	-	-	1,919,416	72%
City Council	-	93,830	(93,830)	-	-	50,077	53%	(50,077)	53%
City Manager	-	2,092,625	(2,092,625)	4,951	-	1,404,072	67%	(1,399,121)	67%
Financial Services	65,000	1,165,157	(1,100,157)	(5)	0%	905,134	78%	(905,139)	82%
Technology Services	774,185	906,662	(132,477)	580,639	75%	707,458	78%	(126,819)	96%
* Legal	12,000	775,282	(763,282)	9,835	82%	507,958	66%	(498,122)	65%
Bldg & Facility Maint	-	343,262	(343,262)	-	-	275,171	80%	(275,171)	80%
Total Policy & Support Services	3,532,852	5,376,818	(1,843,966)	2,514,837	71%	3,849,870	72%	(1,335,033)	72%
Public Safety Services									
Restricted - Public Safety	3,485,838	-	3,485,838	2,615,397	75%	-	-	2,615,397	75%
Court	112,100	1,376,728	(1,264,628)	115,892	103%	1,042,306	76%	(926,414)	73%
Probation	67,000	232,377	(165,377)	97,869	146%	165,199	71%	(67,330)	41%
EMS/Fire/Jail/Public Defender:	41,732	1,179,606	(1,137,874)	30,136	72%	859,878	73%	(829,742)	73%
Police	239,243	10,999,450	(10,760,207)	299,348	125%	7,845,004	71%	(7,545,656)	70%
Total Public Safety Services	3,945,913	13,788,161	(9,842,248)	3,158,642	80%	9,912,387	72%	(6,753,745)	69%
Community Services									
Planning & Bldg (NonFee Based)	-	567,669	(567,669)	-	-	413,835	73%	(413,835)	73%
Engineering (NonFee Based)	-	268,492	(268,492)	-	-	228,886	85%	(228,886)	85%
Subtotal	-	836,161	(836,161)	-	-	642,722	77%	(642,722)	77%
Park Maintenance	26,728	962,068	(935,340)	13,946	52%	792,379	82%	(778,434)	83%
Parks & Community Relations	6,500	213,813	(207,313)	10,630	164%	129,127	60%	(118,497)	57%
Arts Program	9,500	65,781	(56,281)	9,752	103%	58,204	88%	(48,452)	86%
Senior & Human Services	104,230	675,547	(571,317)	116,632	112%	449,600	67%	(332,968)	58%
Recreation Programs	1,059,047	1,341,805	(282,758)	888,696	84%	979,338	73%	(90,642)	32%
Beach Park Rentals	266,100	612,084	(345,984)	201,761	76%	427,576	70%	(225,814)	65%
Subtotal	1,472,105	3,871,098	(2,398,993)	1,241,417	84%	2,836,224	73%	(1,594,807)	66%
Total Community Services	1,472,105	4,707,259	(3,235,154)	1,241,417	84%	3,478,946	74%	(2,237,529)	69%
Transfers Out									
Capital & Debt	-	409,439	(409,439)	-	-	61,980	15%	(61,980)	15%
One Time Sales/ B&O Tax	-	500,000	(500,000)	-	-	75,168	15%	(75,168)	15%
Total Transfers	-	909,439	(909,439)	-	-	137,148	15%	(137,148)	15%
TOTAL GENERAL FUND	**24,113,425**	**24,781,677**	**(668,252)**	**17,540,123**	**73%**	**17,378,351**	**70%**	**161,773**	-24%
ENDING FUND BALANCE			**4,278,273**					**5,904,992**	

*****September is month 9 of 12 = 75%***

16.67% Minimum Ending Fund Balance			*4,131,106*					*23.8%*	

SPECIAL REVENUE FUND 105 (DEVELOPMENT - FEE BASED)

	2019 ADOPTED BUDGET ANNUAL 12 MONTHS			2019 Year to Date ACTUAL SEPTEMBER					
	REVENUES	EXPENDITURES	NET	REVENUES**	% **	EXPENDITURES	%**	NET	
BEGINNING FUND BALANCE			**4,446,615**					**4,699,441**	
Community Services (PBPW Fee Based)									
Interest Earnings	3,000	-	3,000	36,763	1225%	-	-	36,763	1225%
Planning (Fee Based)	169,790	688,061	(518,271)	197,086	116%	478,254	70%	(281,169)	54%
Recycle Grant	44,330	45,141	(811)	19,890	45%	21,147	47%	(1,257)	155%
Building & Permits (Fee Based)	1,960,560	978,987	981,573	936,810	48%	711,729	73%	225,081	23%
Minor Home Repair Grant	32,000	31,660	340	20,808	65%	23,517	74%	(2,709)	-797%
Engineering (Fee Based)	697,062	1,372,103	(675,041)	388,512	56%	705,423	51%	(316,911)	47%
TOTAL PBPW Fee Based	**2,906,742**	**3,115,952**	**(209,210)**	**1,599,868**	55%	**1,940,070**	62%	**(340,202)**	163%
ENDING FUND BALANCE			**4,237,405**					**4,359,239**	

September is month 9 of 12 = 75%

***ACTUAL Revenues include "One-Time Development Revenues" when received. No "One-Time" in Revenue Budgets.*

Fund Activity

Year-to-Date through September 30, 2019

Fund	Beginning Fund Balance	Revenues & Transfers-In	*Expenditures & Transfers-Out*	Ending Fund Balance
Special Revenue Funds:				
Street	748,129	1,232,190	1,064,154	916,165
Arterial Pavement	1,172,531	640,701	44,335	1,768,897
Police Drug Seizure	22,040	344	-	22,385
Hotel-Motel Tax	21,375	99,906	56,571	64,710
Redondo Zone	38,607	82,446	67,751	53,302
Waterfront Zone	50,589	169,929	108,721	111,798
PBPW Automation Fee	314,976	109,618	67,847	356,747
Abatement	42,307	4,514	-	46,821
Automated Speed Enforcement (ASE)	370,517	182,788	106,863	446,442
Transport Benefit District	170,233	725,539	631,695	264,076
Debt Service Funds:				
REET 1 Eligible Debt Service	19,331	785	2,933	17,183
REET 2 Eligible Debt Service	73,310	85,462	92,491	66,281
2018 LTGO & Refunding Bonds	1,988,952	92,006	61,025	2,019,932
Capital Project Funds:				
REET 1	1,554,876	835,100	59,960	2,330,017
REET 2	1,336,103	833,411	114,753	2,054,762
Park Levy	8,310	36,880	-	45,190
Park in Lieu	620,281	207,010	7,004	820,287
One-Time Sales & B&O Tax Revenues	2,075,828	105,788	90,500	2,091,116
Municipal Capital Improvements	1,525,911	737,776	1,987,536	276,151
Transportation Capital Improvements	1,576,617	2,104,125	3,215,439	465,304
Traffic in Lieu	110,607	1,516,691	-	1,627,299
Traffic Impact - Citywide	1,714,199	393,961	140,784	1,967,375
Traffic Impact - Pac Ridge	299,629	4,667	-	304,296
Internal Service Funds:				
Equipment Rental Operations	360,811	262,349	373,869	249,292
Equipment Rental Replacement	4,256,534	525,041	597,191	4,184,384
Facility Major Repairs	676,148	109,349	43,059	742,438
Computer Replacement	1,137,306	306,368	75,377	1,368,297
Self Insurance	689,060	731,820	633,480	787,401
Unemployment Insurance	497,992	39,369	-	537,361

Budget vs. Actual Revenue & Transfers-In by Fund

Year-to-Date through September 30, 2019

Fund	Budget	YTD Actual	*% Actual to Budget*	Remaining Budget
Special Revenue Funds:				
Street	1,683,608	1,232,190	*73.19%*	451,418
Arterial Pavement	1,083,800	640,701	*59.12%*	443,099
Police Drug Seizure	1,000	344	*34.44%*	656
Hotel-Motel Tax	112,000	99,906	*89.20%*	12,094
Redondo Zone	93,150	82,446	*88.51%*	10,704
Waterfront Zone	198,600	169,929	*85.56%*	28,671
PBPW Automation Fee	100,000	109,618	*109.62%*	(9,618)
Urban Forestry	10,000	-	*0.00%*	10,000
Abatement	5,300	4,514	*85.17%*	786
Automated Speed Enforcement (ASE)	350,000	182,788	*52.23%*	167,212
Transport Benefit District	944,000	725,539	*76.86%*	218,461
Debt Service Funds:				
REET 1 Eligible Debt Service	17,354	785	*4.53%*	16,569
REET 2 Eligible Debt Service	247,102	85,462	*34.59%*	161,640
2018 LTGO & Refunding Bonds	228,000	92,006	*40.35%*	135,994
Capital Project Funds:				
REET 1	562,000	835,100	*148.59%*	(273,100)
REET 2	507,000	833,411	*164.38%*	(326,411)
Park Levy	57,000	36,880	*64.70%*	20,120
Park in Lieu	125,000	207,010	*165.61%*	(82,010)
One-Time Sales & B&O Tax Revenues	500,000	105,788	*21.16%*	394,212
Municipal Capital Improvements	7,530,000	737,776	*9.80%*	6,792,224
Transportation Capital Improvements	7,936,000	2,104,125	*26.51%*	5,831,875
Traffic in Lieu	1,815,750	1,516,691	*83.53%*	299,059
Traffic Impact - Citywide	1,086,000	393,961	*36.28%*	692,039
Traffic Impact - Pac Ridge	1,500	4,667	*311.14%*	(3,167)
Internal Service Funds:				
Equipment Rental Operations	526,185	262,349	*49.86%*	263,836
Equipment Rental Replacement	721,238	525,041	*72.80%*	196,197
Facility Repair & Replacement	311,641	109,349	*35.09%*	202,292
Computer Replacement	389,311	306,368	*78.69%*	82,943
Self Insurance	714,120	731,820	*102.48%*	(17,700)
Unemployment Insurance	73,181	39,369	*53.80%*	33,812

Budget vs. Actual Expenditures & Transfers-Out by Fund

Year-to-Date through September 30, 2019

Fund	Budget	YTD Actual	*% Actual to Budget*	Remaining Budget
Special Revenue Funds:				
Street	1,677,883	1,064,154	*63.42%*	613,729
Arterial Pavement	926,000	44,335	*4.79%*	881,665
Police Drug Seizure	1,000	-	*0.00%*	1,000
Hotel-Motel Tax	112,000	56,571	*50.51%*	55,429
Redondo Zone	54,429	67,751	*124.48%*	(13,322)
Waterfront Zone	110,729	108,721	*98.19%*	2,008
PBPW Automation Fee	90,881	67,847	*74.65%*	23,034
Urban Forestry	5,000	-	*0.00%*	5,000
Abatement	200	-	*0.00%*	200
Automated Speed Enforcement (ASE)	482,000	106,863	*22.17%*	375,137
Transport Benefit District	931,328	631,695	*67.83%*	299,633
Debt Service Funds:				
REET 1 Eligible Debt Service	16,870	2,933	*17.38%*	13,937
REET 2 Eligible Debt Service	246,668	92,491	*37.50%*	154,177
2018 LTGO & Refunding Bonds	2,150,050	61,025	*2.84%*	2,089,025
Capital Project Funds:				
REET 1	355,915	59,960	*16.85%*	295,955
REET 2	818,102	114,753	*14.03%*	703,349
Park Levy	54,000	-	*0.00%*	54,000
Park in Lieu	249,000	7,004	*2.81%*	241,996
One-Time Sales & B&O Tax Revenues	706,000	90,500	*12.82%*	615,500
Municipal Capital Improvements	6,337,000	1,987,536	*31.36%*	4,349,464
Transportation Capital Improvements	8,195,000	3,215,439	*39.24%*	4,979,561
Traffic in Lieu	1,750,000	-	*0.00%*	1,750,000
Traffic Impact - Citywide	2,157,000	140,784	*6.53%*	2,016,216
Traffic Impact - Pac Ridge	-	-	-	-
Internal Service Funds:				
Equipment Rental Operations	490,548	373,869	*76.21%*	116,680
Equipment Rental Replacement	681,000	597,191	*87.69%*	83,809
Facility Repair & Replacement	523,000	43,059	*8.23%*	479,941
Computer Replacement	122,744	75,377	*61.41%*	47,367
Self Insurance	673,556	633,480	*94.05%*	40,076
Unemployment Insurance	30,000	-	*0.00%*	30,000

MARINA FUND - OPERATING, DEBT SERVICE & CAPITAL FUNDS
(Budget/Working Capital Basis)
Year-to-Date through September 30th

	2019 Budget	Adjustments	2019 Revised Budget	2019 Year-to-Date	%	2018 Budget	2018 Year-to-Date	%
Operating Revenues								
Charges for Services	$ 3,062,727	$ 7,500	$ 3,070,227	$ 2,413,814	79%	$ 2,957,465	$ 2,308,629	78%
Fuel Sales	1,161,785		1,161,785	1,041,154	90%	934,600	960,031	103%
Parking Fines & Moorage Late Fees	20,000		20,000	14,649	73%	12,220	25,194	206%
Intergovernmental Revenues	-		-	-	-	-	-	-
Miscellaneous Revenues	74,315		74,315	52,905	71%	44,460	35,664	80%
Total Operating Revenues	$ 4,318,827	$ 7,500	$ 4,326,327	$ 3,522,523	82%	$ 3,948,745	$ 3,329,518	84%
Operating Expenses								
Salaries	689,173	(27,054)	662,119	429,011	62%	757,095	485,710	64%
Personnel Benefits	289,075	(58,034)	231,041	156,340	54%	277,853	172,219	62%
Supplies	138,143		138,143	81,759	59%	137,400	96,550	70%
Fuel Purchases	1,010,000		1,010,000	854,602	85%	657,000	827,936	126%
Services	458,270		458,270	303,052	66%	417,270	363,242	87%
Services - Interfund	387,119		387,119	283,201	73%	361,266	270,950	75%
Machinery & Equipment	-		-	2,613	-	-	12,500	-
Total Operating Expenses (excl. depreciation)	2,971,780	(85,088)	2,886,692	2,110,578	71%	2,607,884	2,229,107	85%
Operating Income (Loss)	***$ 1,347,047***	***$ 92,588***	***$ 1,439,635***	***$ 1,411,945***		***$ 1,340,861***	***$ 1,100,412***	
Non-Operating Revenues								
Interest Revenue	10,000		10,000	61,088	611%	10,000	36,429	364%
Capital Contributions	-		-	16,263	-	-	-	-
Insurance Recoveries	4,459		4,459	-	0%	-	-	-
Transfer In from Fund 309	50,000		50,000	-	0%	-	-	-
Total Non-Operating Revenues	64,459	-	64,459	77,351	120%	10,000	36,429	364%
Non-Operating Expenses								
Other Non-Operating Expenses	-		-	426	-	-	600	-
Capital Outlay	375,000	124,000	499,000	61,127	16%	195,000	-	0%
Transfer Out to Fund 310	500,000	(500,000)	-	-	0%	-	-	-
Debt Service	782,575		782,575	95,371	12%	815,415	127,708	16%
Total Non-Operating Expenses	1,657,575	(376,000)	1,281,575	156,924	9%	1,010,415	128,308	13%
Beginning Working Capital - January 1st				$ 3,134,074			$ 1,966,954	
Ending Working Capital - September 30th				4,466,446			2,975,487	
Net Change in Working Capital (see Note)				$ 1,332,372			$ 1,008,533	

Note: Working Capital = Current Assets minus Current Liabilities

September is the 9th month of 12 *75.0%*

SURFACE WATER MANAGEMENT FUND - OPERATING & CAPITAL FUNDS
(Budget/Working Capital Basis)
Year-to-Date through September 30th

	2019 Budget	2019 Year-to-Date	%	2018 Budget	2018 Year-to-Date	%
Operating Revenues						
Charges Goods & Services	$ 4,071,914	$ 2,453,615	60%	$ 3,741,629	$ 2,286,864	61%
Intergovernmental Revenues	-	-	-	-	50,000	-
Miscellaneous	-	1,084	-	-	88	-
Total Operating Revenues	4,071,914	2,454,699	60%	3,741,629	2,336,952	62%
Operating Expenses						
Salaries	909,593	657,648	72%	922,742	629,087	68%
Personnel Benefits	467,030	292,648	63%	424,417	273,935	65%
Supplies	115,785	43,346	37%	88,112	76,094	86%
Services	1,723,532	1,044,237	61%	1,585,117	1,140,434	72%
Total Operating Expenses (excluding depreciation)	3,215,940	2,037,880	63%	3,020,388	2,119,550	70%
Operating Income (Loss) - excluding depreciation	***855,974***	***416,819***		***721,241***	***217,402***	
Non-Operating Revenues						
Interest Revenue	70,000	87,036	124%	10,000	56,558	566%
Storm Drainage Hook-Up Fees	65,000	86,304	133%	80,000	193,126	241%
Total Non-Operating Revenues	135,000	173,340	128%	90,000	249,685	277%
Non-Operating Expenses						
Capital Outlay	1,705,000	266,173	16%	1,235,860	427,125	35%
Total Non-Operating Expenses	$ 1,705,000	266,173		$ 1,235,860	427,125	
Beginning Working Capital - January 1st		$ 5,289,348			$ 4,595,686	
Ending Working Capital - September 30th		5,613,333			4,635,648	
Net Change in Working Capital (see Note)		$ 323,986			$ 39,961	

Note: Working Capital = Current Assets minus Current Liabilities

September is the 9th month of 12 *75.0%*

The City of Des Moines' investment portfolio is managed in a manner to provide maximum security of principle while meeting daily cash flow demands and conforming to laws and regulations governing the investment of public funds. The primary objective of the City's investment activities, in priority order, are safety, liquidity and return on investment.

The City's Investment Policy has been adopted by Ordinance 1144 of the City Council (per Des Moines Municipal Code 3.12). Authorized investments are securities and investments authorized by State statute as defined in RCW 39.58 and further defined within the Investment Policy.

City of Des Moines

Deposits and Investment Portfolio

Year-to-date September 30, 2019

Security Type	Fair Value as of 1/1/2019	January through September Activity	Fair Value as of 9/30/2019	% of Portfolio
Federal Farm Credit Bank	$ 994,670	$ 6,988,470	$ 5,986,465	13.6%
Federal Home Loan Bank	4,977,720	(978,880)	3,996,410	9.1%
Federal Home Loan Mtg. Corp.	2,000,000	(995,180)	1,003,430	2.3%
Residual Funding Corp.	4,532,300	1,640,399	6,173,427	14.0%
Freddie Mac	-	2,514,290	2,514,290	5.7%
Farmer Mac	1,499,025	(1,499,025)	-	0.0%
US Treasury Note/Bond	-	2,985,600	2,986,500	6.8%
Key Bank	3,777,870	332,737	4,110,607	9.3%
LGIP	22,308,518	(5,100,562)	17,207,956	39.1%
Total	$ 40,090,103	$ 5,887,849	$ 43,979,085	100.0%